



Apple Valley Choice Energy (AVCE) is a Town of Apple Valley municipal service formed to allow customers within its service area to take advantage of the opportunities established by Assembly Bill 117 (AB117), the Community Choice Aggregation law. AVCE is Apple Valley’s locally operated electrical power generation provider and offers Town residents and businesses a viable alternative to traditional investor-owned utilities. The Apple Valley Town Council sets the rates for electric generation and establishes programs that provide local customers with greater local benefit and energy options. As a municipal service, AVCE offers generation rates that are lower than Southern California Edison (SCE), with a higher renewable energy content.

Apple Valley Choice Energy purchases electricity and provides it to Apple Valley customers, with a focus on lower generation rates and increased renewable energy content. There are no duplicate charges between AVCE and SCE because each entity provides unique services.

AVCE procures electricity while SCE delivers that energy to the customers, maintains and repairs the infrastructure that carries it, and provides customer services, including a unified bill. AVCE customers receive a single monthly bill from SCE that contains electric procurement charges from AVCE and transmission and delivery charges from SCE. Programs such as CARE, FERA, Medical Baseline discounts, Net Energy Metering (NEM), Level Pay Plan (LPP), Summer Discount program, and others remain the same. AVCE offers three different procurement rate categories to its customers: Core Choice, More Choice, and Your Choice. Core Choice is the default category and offers the lowest rates with 35% renewable energy content. More Choice is a voluntary “opt-up” category that offers 50% renewable energy content from solar, wind or geo-thermal resources. Lastly, Your Choice is for Net Energy Metering (NEM) customers and allows solar owners to earn credits and/or money back for the excess energy that is delivered back into the grid.

2020-21 HIGHLIGHTS

- Continued to secure Resource Adequacy (RA) contracts for energy procurement.
- Continued participation in JPA partnership with California Choice Energy Authority.
- Maintained high customer participation.
- Continued to provide a discounted customer rate as a result of long-term energy procurement contracts.

2021-22 OBJECTIVES/GOALS

- Continue to explore Energy Efficiency and Incentive Programs.
- Continue to serve cheaper generation rates than Southern California Edison.
- Strengthen More Choice customer participation.
- Be more active within the community.
- Continue to increase local RA.

AVCE Workload Indicators				
	Actual FY 19-20	Goal FY 20- 21	Estimated FY 20-21	Goal FY 21-22
AVCE Community Outreach Events	6	8	2	8
AVCE Core Choice Participants	24,934	25,000	25,605	25,700

AVCE More Choice Participants	38	75	70	73
AVCE Your Choice Participants	2,532	3,500	3,557	3,735
Internal Customer Inquiries	3,500	2,500	1,713	1,650

APPLE VALLEY CHOICE ENERGY

TOTAL BUDGET - \$15,562,809

APPLE VALLEY CHOICE ENERGY (5810)							
Code	Revenue Classification	Actual Revenue 2018-19	Actual Revenue 2019-20	Adopted Budget 2020-21	Estimated Revenue 2020-21	% of Budget Received	Adopted Budget 2021-22
BEGINNING FUND BALANCE		2,643,917	2,166,077	5,562,402	5,562,402		6,739,526
4380	AVCE Energy Generation Revenue	14,950,653	16,931,005	16,238,000	15,770,000	97.1%	15,800,000
4381	AVCE Smart Choice Revenue	928,858	1,234	1,000	1,000	0.0%	1,000
4170	Other Revenue Sources	-	155	-	-	0.0%	-
4181	Miscellaneous Revenue	-	2,528	-	250	0.0%	-
4255	Interest Earnings	-	18,075	-	-	0.0%	-
4382	CRR Revenues	672,708	430,756	250,000	750,000	0.0%	650,000
6816	Grants	-	-	-	-	0.0%	-
Total Revenues		16,552,219	17,383,753	16,489,000	16,521,250	100.2%	16,451,000
Code	Expenditure Classification	Actual Expense 2018-19	Actual Expense 2019-20	Amended Budget 2020-21	Estimated Expense 2020-21	% of Budget Expended	Adopted Budget 2021-22
Personnel Services							
7010	Salaries	84,204	16,841	9,085	5,000	55.0%	80,345
7110	Cafeteria Benefits	16,508	4,172	2,311	1,000	43.3%	6,872
7120	Deferred Comp	33	-	-	-	0.0%	-
7140	RHS	390	62	83	83	100.0%	492
7150	Medicare	1,092	239	241	241	100.0%	1,142
7160	PERS	18,504	817	4,276	4,276	100.0%	20,508
Total Personnel		120,730.32	22,132	15,996	10,600	66.3%	109,359
Operations & Maintenance							
7390	Power Procurement	14,218,196	11,626,733	13,000,000	13,000,000	100.0%	13,000,000
7392	NEM True-Up Payments	191,588	93,529	20,000	-	0.0%	20,000
8940	Contract Services	1,003,028	1,196,679	1,166,500	1,160,000	99.4%	1,165,000
7205	Advertising & Marketing	14,691	16,000	77,000	5,000	6.5%	77,000
7241	Meetings & Conferences	4,424	31	-	-	#DIV/0!	5,000
7247	Membership & Dues	17,584	8,182	15,500	125	0.8%	15,500
7253	Mileage	473	-	250	200	80.0%	250
7259	Miscellaneous	35	-	-	-	#DIV/0!	-
7265	Office Supplies/Exp	33	-	200	100	50.0%	200
7277	Printing	-	-	-	-	0.0%	-
7312	Bad Debt	518,490	-	150,000	150,000	100.0%	150,000
7330	Hardware/Software Supplies/Exp	-	14,601	-	14,601	#DIV/0!	-
7393	Open Market Power Purchases	35,488	-	-	-	0.0%	-
7395	Required Mailings	-	61,485	65,000	50,000	76.9%	65,000
8916	Audit Fees	5,300	-	8,000	6,000	75.0%	8,000
9860	Interest	-	1,556	-	1,000	#DIV/0!	1,000
Total Operations & Maint		16,009,329	13,018,795	14,502,450	14,387,026	99.2%	14,506,950
Transfers							
9999	Administrative Overhead	900,000	946,500	946,500	946,500	100.0%	946,500
Total Transfers		900,000	946,500	946,500	946,500	100.0%	946,500
Total Expenditures		17,030,059	13,987,428	15,464,946	15,344,126	99.2%	15,562,809
ENDING FUND BALANCE		2,166,077	5,562,402	6,586,456	6,739,526	102.3%	7,627,717
Personnel Schedule		Actual 2018-19	Actual 2019-20	Actual 2020-21	Adopted 2021-22		
Full Time:							
Asst. Dir. of Community Enhancement		0.00	0.00	0.00	0.33		
Administrative Analyst I		1.00	0.00	0.00	0.00		
Accountant II		0.00	0.20	0.20	0.20		
Administrative Secretary		0.30	0.00	0.00	0.00		
Account Clerk II		0.00	0.05	0.05	0.05		
Total FTE's:		1.30	0.25	0.25	0.58		